

**Terms of Reference (TORs) for the Post of Chief Financial Officer (CFO) CPPA-G
(Central Power Purchasing Agency - Guarantee)**

CPPA-G is a non-profit independent company established under the Company Ordinance 1984, responsible for electric power procurement, billing and settlement on behalf of Distribution Companies and facilitating the competitive electric market development initiative of Government of Pakistan.

Position Title: Chief Financial Officer (CFO)

Reports To: Chief Executive Officer (CEO)

Place of Posting: CPPA-G Islamabad.

Key Responsibilities:

- **Financial Management & Reporting:** Oversee preparation of financial statements, budgets, and forecasts, ensuring compliance with accounting standards.
- **Treasury & Cash Flow Management:** Manage cash flow and liquidity, optimize financial planning and investment strategies.
- **Taxation & Compliance:** Ensure tax compliance, manage tax issues, and resolve matters with relevant authorities.
- **Energy Sector Finance:** Handle financial aspects of Power Purchase Agreements (PPAs), tariffs, and sector-specific regulations.
- **Audit & Internal Controls:** Establish internal controls, coordinate with auditors, and ensure financial transparency.
- **Risk Management & Financial Strategy:** Develop financial risk management strategies and recommend corrective actions to meet the organizational goals.
- **Stakeholder Management:** Engage with regulatory bodies, financial institutions, and business partners to ensure smooth continuation of CPPA-G operations.
- **Financial Modeling & Analysis:** Lead financial modeling, conduct analysis, and present findings to BoDs and relevant forums.

Technical Skills:

- To be able to advise GoP & other stakeholders in developing Public Policy of power sector of Pakistan.
- Expertise in **financial reporting modeling, treasury management, Billing & settlement, and taxation specific to power sector of Pakistan.**
- Deep knowledge of **energy sector finance**, including PPAs, EPAs, tariffs and applicable regulations.
- Advanced proficiency in **financial software** (e.g., Advance Excel, Power BI ERP systems).

Management Skills:

- **Leadership:** Ability to lead and manage large teams, collaborate with other departments.
- **Negotiation & Communication:** Excellent skills in commercial negotiations and effective communication with all stakeholders.
- **Problem-Solving & Decision Making:** Strong analytical and problem-solving capabilities and ability to respond to complex issues & timebound financial and commercial activities.
- **Stakeholder Management:** Management of relationship with relevant Ministries, Regulator, IPPs and other stakeholders.